

# Ali Colgecen

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## Experience

**Enquire AI** Remote  
Product Manager 08/2023 - present  
Enquire AI runs AI-powered knowledge marketplaces matching business questions to experts and ensuring fast & qualified responses.

- Led Enquire PRO subscription growth during B2B to B2C transition
- Directed customer communications and product strategy
- Developed client self-service, reducing admin time by 52%

**Freelance** Remote  
Developer & PM 01/2023 - present

- Built and monetized Newsboy API, an AI-powered news parser
- Created Slack bots, improving response time for digital advertising teams by 40%
- Automated quality assurance processes for SaaS startups

**Enquire AI** Remote  
Product Associate 09/2021 - 07/2023

- Developed AI Auto-Recruiter bot, cutting recruitment costs and boosting conversions by 150%
- Managed data labeling project, enhancing AI matching performance by 12%
- Designed white-label APIs for bulk data flow to enterprise clients and AI data analysis

**BreachReport** Moscow, Russia  
Cybersecurity Product Analyst 11/2019 - 06/2021

- Authored thousands of leak reports for the world's largest cyber incident library
- Led ML data labeling team for real-time cyber threat detection platform

## Education

**Higher School of Economics (HSE)** Moscow, Russia  
Demography, MS June 2021

**Bilkent University** Ankara, Türkiye  
International Relations, BA June 2019

## Skills & Interests

Product Management, Agile & Scrum, SaaS, Data Infrastructure, Product Strategy & Vision, Machine Learning & AI, API Integration, Risk & Security, Customer Success, Product Marketing, GDPR & User Privacy, Usage Tracking, A/B Testing, Data Analytics, Stakeholders Management, Effective Communication, Jira, Confluence, Miro, Figma, Stripe, Third Party Integrations, Cloud Computing, Python, JavaScript, SQL